



Connections

eVA Highlights

FORUM 2011
Connect For Success



The Forum continues to be an excellent investment in learning that returns in knowledge, resources and contacts many times the cost of attendance.

This year's Forum, held in Hampton, VA November 14-16th, was attended by nearly 600 buyers and over 300 representatives from Virginia's supplier partners – making it the largest in the event's 23-year history.

Forum participants enjoyed a thoughtful mix of sessions on procurement and work/life balance with nearly 50 topics presented in 81 breakout sessions. Ninety-eight percent of participants ranked the Forum

excellent or good with many commenting that it was the best Forum they have attended.

The Forum learning audience is sophisticated, which challenges the Forum team to continue delivering high-quality and relevant educational content. The Forum team looks forward to rising to meet this challenge as they plan Forum 2012, scheduled for October 29-31 in Hampton – so mark your calendars now and plan to attend. You'll be glad you did!



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(@eVA_eprocuremnt)



Search for 'eVA eProcurement' within Facebook and 'Like' our Page

BUYER CORNER

Welcome to Buyer Corner. This section is dedicated to you, the Buyer. Here you will find announcements, updates, tips and other information specifically designed to keep you informed.

Using the new eMall? Well listen to what some of our Buyers have to say about its new look and enhanced features...

Continued on page 2.

VENDOR CORNER

Welcome to Vendor Corner. This section is dedicated to you, the Vendor. Here you will find announcements, tips and other vendor information designed to help you get more value out of eVA.

Are you missing opportunities?

eVA can be a great help to Vendors trying to find new business...but eVA can't help if eVA can't find you!

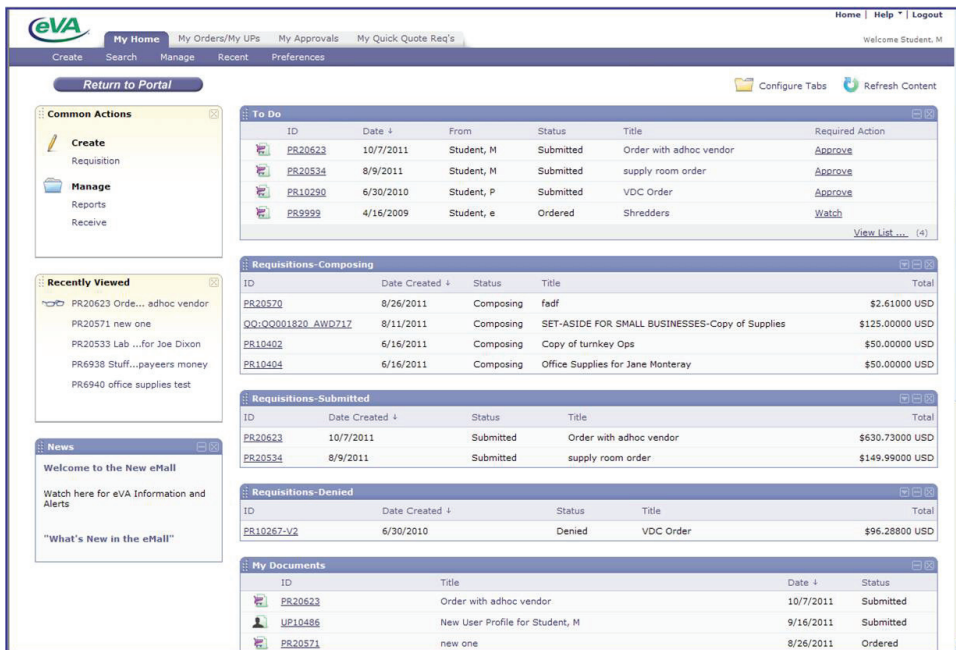
Continued on page 2.

New eMail Goes Live!

Previewed at the Forum, the new eMail (Shop Now) went LIVE Monday, December 5th! After months of planning and testing, the new eMail deployed without a hitch to positive reviews. See the *Buyer Corner* to read what our Buyers are saying!

Need Training? Watch the video *Email Upgrade video/webinar* found on the *Training* page of the eVA website. This video will explain the new eMail features and help get you started!

New User? Look for "How To" videos coming soon!



The screenshot displays the eVA web application interface. At the top, there's a navigation bar with links like 'Home', 'Help', and 'Logout'. Below this, a 'Return to Portal' button is visible. The main content area is divided into several sections:

- Common Actions:** Includes 'Create' (Requisition) and 'Manage' (Reports, Receive).
- Recently Viewed:** Lists recent requisitions like 'PR20623 Order... adhoc vendor'.
- News:** A 'Welcome to the New eMail' message.
- To Do:** A table listing tasks with columns for ID, Date, From, Status, Title, and Required Action.
- Requisitions-Composing:** A table showing requisitions in progress with columns for ID, Date Created, Status, Title, and Total.
- Requisitions-Submitted:** A table showing submitted requisitions with columns for ID, Date Created, Status, Title, and Total.
- Requisitions-Denied:** A table showing denied requisitions with columns for ID, Date Created, Status, Title, and Total.
- My Documents:** A table listing documents with columns for ID, Title, Date, and Status.

BUYER CORNER Continued

"...GREAT savings tool...(love) the "Compare" button on the email screen....just yesterday I saved \$20 per box of classification folders when I used that new feature. I got them from a vendor I had never heard of! I love that new feature!" ...**"I LOVE THE SEARCH FUNCTION!"** It is so much better than what we had before."

-Cindy Stokes
VADOC, Deep Meadow CC

"So much more streamlined!! Love the search!!!!!"

-Sandra Steele
Radford University

"I love the new eVA!!!! It really is slick."

-Ruth Whitt, VCO
Danville Community College

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VENDORS Continued

Keep us informed so we can keep you informed.

Some of the most important information to keep updated:

- Email Addresses & Fax Numbers... if they are wrong then invitations won't reach you.
- Contact Info...new staff? Update eVA so Buyers know who to call.
- Mailing Address...has your business moved?
- Commodity Codes...changes to your products/services? The right Commodity Codes get you the right invitations.

*Happy Holidays
from your
eVA Team*



eVA Update

A Look at What's Coming...

Targeted for 1st Quarter 2012

NEW Supported Browsers

Safari for Macs	testing in-progress
Firefox	testing in-progress
Future browser versions	move to a 'Warning'



Viador Retirement

Procurement Category field

Quick Quote added to the VBO public posting page

The screenshot shows the 'Search for Opportunities' interface. At the top, there are tabs for 'Open Opportunities', 'Closing this week', and 'Recently Published (last 3 d)'. Below these is a 'Keyword Search' input field. A sidebar on the left has 'Solicitations' and 'Quick Quotes' tabs. The main content area displays a table of solicitations:

Solicitation	Agency/Buyer/Category
cspl-3396 IFB : 3903 Summary Details	Virginia Information Technology Agency - E2E Construction Invitation for Bids (IFB)
cspl-3396 IFB : 3904 Summary Details	Virginia Information Technology Agency - E2E Construction Invitation for Bids (IFB)
Verify attachments IFB : 3905	Virginia Information Technology Agency - E2E Supplies

More to come in 2012...

- Ad Hoc Reporting Tool
- eVA On the Go *for Approvers*
- eVA On the Go *for Reports*
- Quick Quote
 - future publish date
 - requisitions from eMail to QQ
- Simplify the Vendor registration process
- Re-assign Users: eMail & QQ



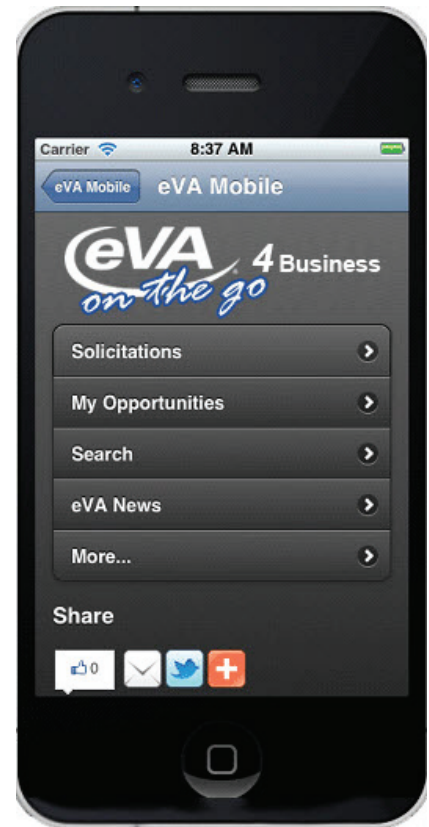
eVA On the Go Mobile App

Coming Soon! eVA is set to launch a free mobile application for Businesses. Whether in the office or on the move, the eVA On the Go app gives businesses immediate access to all solicitations currently published through eVA's public posting Virginia Business Opportunity (VBO) page.

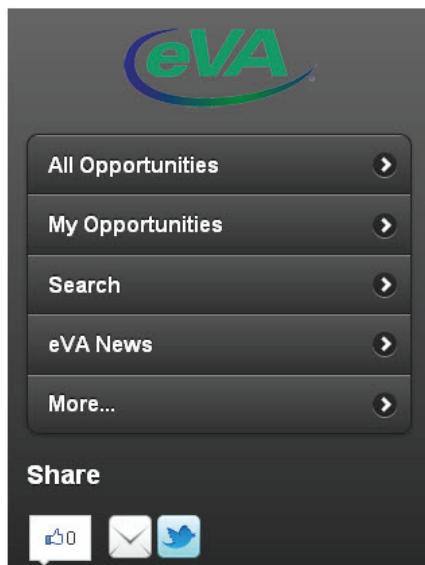
The eVA On the Go app allows anyone that uses iPhone, iPad, Android and other Internet enabled mobile devices to have real-time access to Virginia government business opportunities—anywhere, anytime.

Virginia is one of the first states to launch a mobile app that brings bid opportunities and solicitations literally to the finger tips of its suppliers, giving them immediate access to the 1,000s of business opportunities published every year.

With a variety of other exciting features, this app brings real business value to the world of mobile computing. Here's a look at some of what this app has to offer!



App Home Page



Solicitation Listing

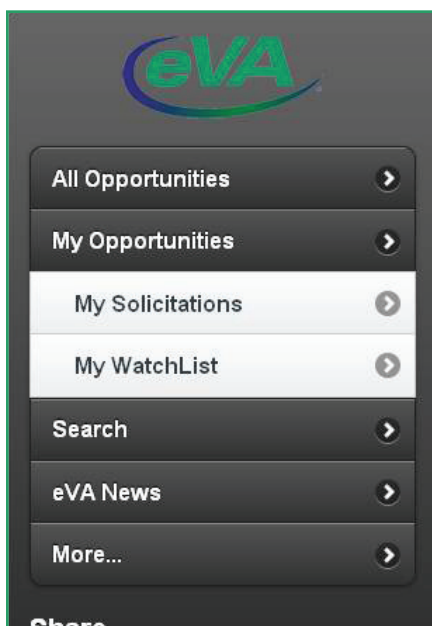
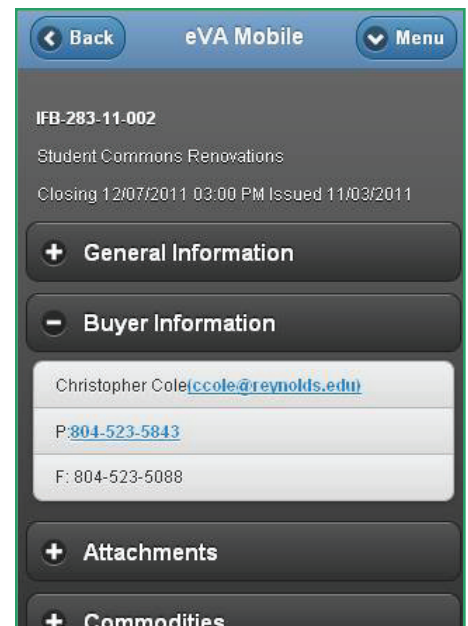
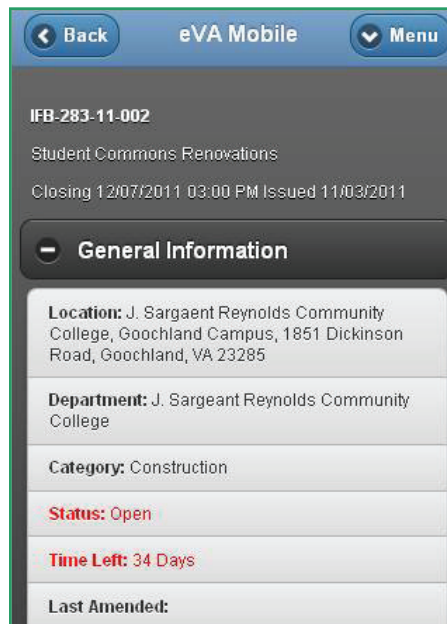
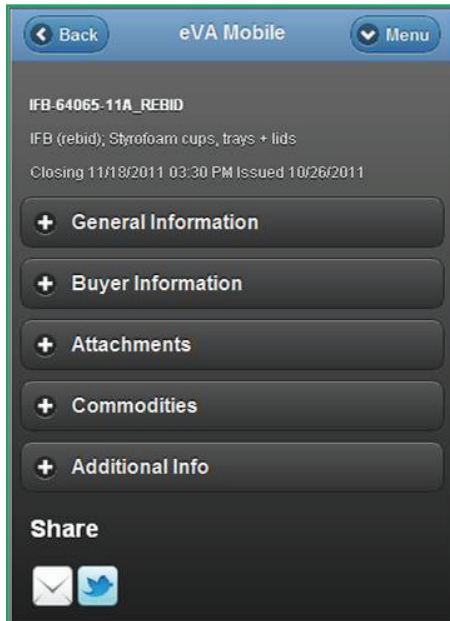
home eVA Mobile Menu	
Open Solicitations - Recent First	
Student Commons Renovations Closing 12/07/2011 03:00 PM J. Sargaent Reynolds Community College, Goochland C	>
Drop Inlet and Pipe Cleaning Closing 11/16/2011 03:00 PM Mecklenburg, Lunenburg and Brunswick counties	>
Pavement Overlay Closing 11/16/2011 10:00 AM Petersburg, Virginia	>
Guardrail Upgrade Closing 11/16/2011 10:00 AM Caroline County, Virginia	>
Reconstruct & Widen Bridge Closing 11/16/2011 10:00 AM Loudoun, Virginia	>
Pipe-Rehab (On Call) Closing 11/16/2011 10:00 AM Hampton Roads Virginia	>

Provide users a listing of published open solicitations sorted by most recently published. Users can access the details by clicking anywhere on the row for a Solicitation and use the Menu button to access more functions

eVA On the Go Mobile App (continued)

Solicitation Details Page

Provides detailed information for a Solicitation.



eVA Registered Vendors have the ability to access their solicitations as well as add a the solicitation to their Watch list. They can even email themselves a link to the solicitation.

*Screens shown are for illustration purposes only Final versions of these screens may be slightly different.



2010 EXPO

Happy 10th Anniversary eVA!

Savings

\$308+ Million since 2001

\$30 million/year

Efficiency

\$25 Billion electronic orders since 2001

\$4 Billion/year

Opportunity

153,000+ Solicitations since 2001

Transparency

Free, Public Access to what VA is buying

If you missed the 2010 Expo at the Forum, then you missed eVA's 10th birthday celebration!

eVA has empowered its users to ask how technology can help them do their job better, setting the expectation that user feedback results in real change. This year's Expo was an opportunity to thank the Commonwealth's buyers and vendors for their countless contributions over the years. It is in part because of you that eVA has transitioned from a pioneer in the e-procurement industry to a model for e-procurement excellence.

Thank you!

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eVA Connections is published by the e-Procurement Bureau of the Division of Purchases and Supply, Department of General Services. Bringing together the businesses, state and local government buyers, and other public servants, in recognition of the value that e-procurement brings to the Commonwealth.

Please submit feedback and story ideas to Kimberly.Madison@dgs.virginia.gov.

